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#### AREAS OF PRACTICE

- Real Estate and
  Development
- Creditors' Rights, Bankruptcy and Insolvency
- Corporate and Business Transactions

# Robert H. Pearsall, Jr.

## ATTORNEY, SENIOR COUNSEL

Rob Pearsall's practice focuses on commercial real estate: land use, land management, easement creation and preservation, complex financing for property acquisition and rehabilitation/refinance, zoning, government compliance, settlements, and title insurance issues.

Rob has decades of experience preparing and negotiating purchase and sale agreements, deeds, leases, organizational documents and other related documents for commercial real estate transactions, in addition to advising clients as to 'best practices'.

Rob previously served as Virginia and D.C. state counsel for a nationwide title insurance carrier, contracts manager for a nationwide financial institution, assisted in the financing of multi-family housing complex transactions across the country and assisted with the acquisition, dispositions and financing of health care facilities for large regional hospitals and medical practices.

### EDUCATION

- University of Richmond, J.D.
- University of Virginia, B.A.

### ASSOCIATIONS & PROFESSIONAL MEMBERSHIPS

- Virginia State Bar, Real Estate & Military Law Sections (Board of Governors)
- Charlottesville/Albemarle Bar Association
- Virginia Mountain Valley Lawyers Alliance
- Area Representative to VSB Board of Governors, Real Estate Section (1997–2000) Editor, Virginia CLE Publications, Real Estate (2000–10)
- CPT(VA), Judge Advocate, VDF (VA National Guard Auxiliary)

### OFF THE CLOCK

Rob spends his free time traveling, visiting with family, reading and swinging a golf club (on occasion).