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AREAS OF PRACTICE

- Corporate and Business Transactions
- Estate Planning and Administration
- Financial Services
- Real Estate and Development

RECENT BLOG POSTS

- Delivery Wars (via Drone) Quick Update
- Delivery Wars Update
- Grocery Wars Are Back!
- RVA Delivery Wars: Competition Intensifies
- Grocery Wars Surprising News!

John W. Anderson

ATTORNEY, SHAREHOLDER

John Anderson is a commercial real estate attorney who represents Virginia businesses and individuals. He assists his clients with a variety of commercial real estate matters and transactions (lender counsel, purchases, sales, leasing, and development, as well as providing counsel regarding compliance with access provisions of the Americans with Disabilities Act), tax-deferred exchanges, and general corporate and business advice, including entity formation. He has the insight and knowledge it takes to see both the business and legal issues involved in his clients' matters.

John listens to his clients and helps them find innovative legal solutions to achieve their business and financial goals. A client recently asked, "Am I your only client, John?" His clients have reason to feel that way, since responsiveness has been a hallmark of his professional career for over 40 years.

John is very active in the Richmond Bar Association, currently serving as the President Elect (2020-2021), on the Executive Committee and on the Board of Directors. He previously served as the Chair of the Bar's Long Range Planning Committee, which was charged with providing the framework for the 2016-2020 Strategic Plan for the Association. He has served on numerous Richmond Bar Association committees and is the past Chair of both the Real Estate and Business Law Sections, having served on the Executive Committees of both for several years.

EDUCATION

- University of Richmond, T.C. Williams School of Law (J.D., 1977)
- University of Richmond, Richmond, Virginia (B.A., Political Science, 1973)

BAR ADMISSIONS

- Virginia
- U.S. District Court Eastern District of Virginia

REPRESENTATIVE EXPERIENCE

- Represented sellers in successful sale of multi-shopping center portfolio in excess of \$125 million
- Assisted numerous community banks with workouts of multi-million dollar underperforming or non-performing loans, recently completing the successful workout and recovery of a defaulted loan in excess of \$30 million

- Represented borrower in a multi-million dollar SBA 7A loan transaction
- Completed in-line lease and outparcel lease for shopping center owner involving two major regional retail tenants
- Lender counsel on a multi-million dollar refinance transaction of a golf facility
- Completed development of shopping center, including ground lease of major portion to 123,600 square foot grocery store tenant
- Completed ground lease of major portion of shopping center to national retailer's neighborhood market concept as part of the rehabilitation and rejuvenation of the aging shopping center
- Completed several out parcel ground leases to national and regional tenants

PROFESSIONAL ASSOCIATIONS AND MEMBERSHIPS

- Virginia State Bar, Business Section, Real Property Section, Member
- Virginia Bar Association, Business Law Section and Real Estate Section, Member
- Richmond Bar Association
 - President-Elect (2020)
 - Vice President (2019)
 - Secretary-Treasurer (2018)
 - Board of Directors (2014 to 2022)
 - Finance Committee, Chair (2018)
 - Marketing Committee (2018)
 - Programs Committee (Chair 2020-2021, Member 2002-2014)
 - Nominating Committee (2012, 2013)
 - Administration of Justice Committee (2013-2015)
 - Long-Range Planning Committee, Chair (2015-2016)
- Richmond Bar Association, Real Estate Section
 - Past Chair and Past Executive Committee Member
- Richmond Bar Association, Business Law Section
 - Executive Committee Member and Past Chair
- Arthritis Foundation, Virginia Chapter, 1990 - 2007, Board of Directors
 - Chair, Annual Giving Campaign, 2004
- First Community Bank, 2005 Chairperson
 - Richmond Advisory Board
- West Richmond Businessmen's Association, 1999 - Present
 - Legal Counsel
 - Honorary Life Member
- Greater Richmond Association of Commercial Real Estate, Member
- The Cathedral of the Sacred Heart
 - Parish Finance Council (2005-2018)

HONORS AND AWARDS

- *Best Lawyers in America* 2018-2021 for Real Estate Law
- *Virginia Business* magazine's Legal Elite 2018 for Business Law
- West Richmond Businessmen's Association, Honorary Life Member, 2013
- W. Robert Irby, MD Award for Volunteer Leadership, Presented by the Virginia Chapter, Arthritis Foundation, 2006
- Rated AV Preeminent by Martindale-Hubbell

PUBLICATIONS

- RVA Delivery Wars: Competition Intensifies
- Grocery Wars Surprising News!
- Virginia Passes Emergency Legislation Amending Statute of Conveyances
- Richmond Grocery Wars: End of Year Breaking News
- Richmond Delivery Wars Update: Kroger Announces Driverless Delivery Vehicles
- Richmond Grocery Wars: 2018 Update
- Richmond Delivery Wars: 2018 Update
- Richmond Grocery Wars Update: Will "Food Deserts" Remain Just That?
- Richmond Delivery Wars Update: Target Enters the Fray
- Richmond Grocery Wars Update: Publix Expands its RVA Presence
- Richmond Delivery Wars Update: Walmart Experiments with In-Home Grocery Delivery
- Richmond Grocery Wars Update: What Will Amazon Do Next?
- Richmond Delivery Wars Update: Walmart Heats Up the Competition
- Richmond Grocery Wars: 2017 Update
- Richmond Delivery Wars
- Richmond Grocery Wars Update: Amazon Announces Amazon Go
- Richmond Grocery Wars Update: Publix to Purchase 10 Martin's Stores
- Update: How Did Richmond Become the Epicenter of Grocery Wars?
- How Did Richmond Become the Epicenter of Grocery Wars?
- Why Detail is Important in a Letter of Intent for a Commercial Lease
- Up in Smoke?
- Basics of a Section 1031 Tax-Deferred Exchange Transaction
- Washington Has Launched Attack on Section 1031 Tax-Deferred Exchange Transactions