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### AREAS OF PRACTICE

- Corporate and Business Transactions
- Financial Services
- Real Estate and Development

### **RECENT BLOG POSTS**

 Pitfalls and Issues in Financing Equipment Leases with Virginia Localities

# Brian R. Marron

### ATTORNEY, SENIOR COUNSEL

Brian Marron is Chair of the firm's Financial Services Section. His practice focuses on banking, real estate, closely-held companies, and financial services matters. He has represented private and institutional developers on matters pertaining to land use and development, leasing, sales, finance, and choice of entity issues. He also has represented institutional lenders on matters pertaining to real estate and asset-based lending and the management and disposition of troubled assets. In addition, he has assisted entrepreneurs in raising capital through the private placement of equity. Brian is a frequent lecturer on real estate and finance issues. He is AV-rated by Martindale-Hubbell.

Brian is an active member of the Bar Association of the City of Richmond. He was the recipient of the 1998 Pro-Bono Publico Award given to a Richmond Bar Association member demonstrating outstanding work with poor and underprivileged citizens for his work as President of Richmond Metropolitan Habitat for Humanity. In 2010, he was named a Fellow of the Virginia Law Foundation. Brian envisioned and helped to organize the Pro Bono Clearinghouse, a premier project of the Greater Richmond Bar Foundation. The Pro Bono Clearinghouse was honored as the 2016 recipient of the Richmond Bar Association's John C. Kenny Pro Bono Award.

#### **EDUCATION**

- The College of William and Mary, Marshall-Wythe School of Law (J.D., 1984)
- Muhlenberg College (B.A., with distinction, 1981)

#### **BAR ADMISSIONS**

• Virginia

## PROFESSIONAL ASSOCIATIONS AND MEMBERSHIPS

- Bar Association of the City of Richmond, Member
- Greater Richmond Bar Foundation, 2010 Past President
- Virginia Law Foundation, Fellow
- International Council of Shopping Centers, Member
- Greater Richmond Association of Commercial Real Estate (GRACRE), Member

## **HONORS AND AWARDS**

- Virginia Lawyer's Weekly Go-To Lawyer for Commercial Real Estate, 2024
- Best Lawyers in America 2013-2026 for Corporate Law and Venture Capital Law, Richmond, Virginia
- Greater Richmond Bar Foundation's George H. Hettrick Leadership Award, 2017
- Pro-Bono Publico Award for Outstanding Work with Poor and Underprivileged Citizens, 1998
- Virginia Business magazine's Legal Elite for Real Estate and Construction
- Virginia Super Lawyers for Real Estate
- Rated AV Preeminent by Martindale-Hubbell

# **CLASSES/SEMINARS TAUGHT**

- Commercial Leases in Troubled Times: Challenges for Landlords and Tenants, Virginia CLE, April 23, 2009
- Commercial Lease Negotiating and Drafting: Beyond the Boilerplate, Virginia CLE, June 2007

# **PUBLISHED WORKS**

- "Real Estate and Land Use Law," *University of Richmond Law Review*, Annual Survey of Virginia Law, Volume 40, Number 1, 2005
- "Real Estate and Land Use Law," *University of Richmond Law Review*, Annual Survey of Virginia Law, Volume 39. Number 1, 2004

### **PUBLICATIONS**

• Pitfalls and Issues in Financing Equipment Leases with Virginia Localities